

## About

Skytap provides cloud-based Environments-as-a-Service (EaaS) for development and testing teams to deliver better software, faster. Today's enterprise is challenged to continuously deliver new customer-facing applications, while overcoming increasing change and complexity in IT. Our customers use Skytap to manage, import, deploy and decommission on-demand environments that contain everything needed to accelerate the software lifecycle, without unnecessary costs and project delays due to manual configuration and dependencies. Enterprise IT organizations maintain full visibility and cost control, while allowing dev and test teams to self-provision labs and share complex environments across global regions with ease for a lasting boost in agility.

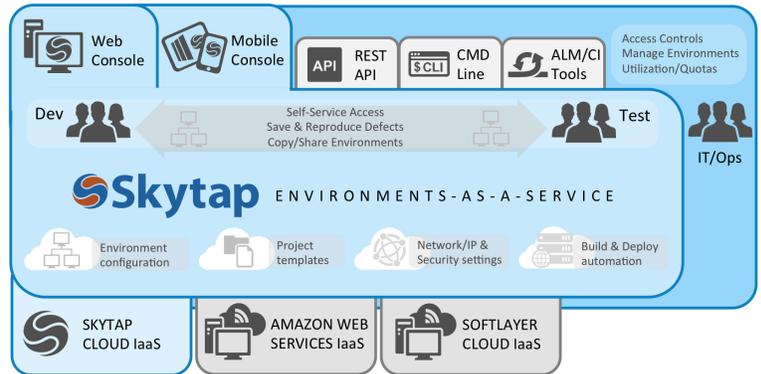
## Products

Skytap offers the world's most advanced cloud-based solution for managing and delivering just-in-time software development and test environments. Our innovative self-service approach allows enterprise teams to capture, provision, share and tear down complete, high capacity dev/test environments in seconds or minutes, not days or weeks. Using Skytap, customers achieve faster release times and higher quality, while eliminating up to 95% of the cost of manual configuration and underutilized lab capacity.

Skytap offers a management view, as well as supporting API and REST-based service calls and build commands. Customers can run on Skytap's own global cloud infrastructure, as well as leveraging leading public cloud services such as AWS or Softlayer.

## Customers

More than 300 enterprise and mid-market customers have deployed and managed more than 4 million software lab environments with Skytap atop their cloud infrastructures. Customers including Boeing, IBM, Cushman & Wakefield, Dell, Ellie Mae, Serena Software, and Open Text use Skytap for application development and testing, virtual training, and software demos. See [www.skytap.com/customers](http://www.skytap.com/customers).



**Skytap Environments-as-a-Service (EaaS)** take enterprises beyond cloud infrastructure cost savings by providing collaborative environments for software development and testing. Key benefits include:

- Labor efficiency of reduced time spent on configuring environments and waiting on centrally provisioned labs
- Faster delivery of new software features to market
- Better quality through earlier testing to collaboratively resolve issues before they can escape into production
- Complete IT control and visibility for managing team usage and eliminating lab environment sprawl

## LEADERSHIP

Thor Culverhouse, CEO

Brian White, VP Products

Brad Schick, CTO, VP Engineering

Frank Colich, CFO

Brian Barry, VP Sales

Wayne Monk, VP Alliances

Andy Wright, VP Marketing

## INDUSTRY INNOVATION

"By using Skytap for our development and test environments, our software release cycles are faster and more efficient, which allows our professionals to service their clients' needs with greater speed and efficiency. The cloud model has proven to be transformative to our business."



Leif Maiorini,  
Senior Managing Director

"With multi-VPN capability now part of Skytap, customers should have even more flexibility to bridge on-premises and cloud resources in multiple geographic locations serving multiple teams – and all without requiring staff to obtain Ph.D. equivalents in networking."



Rachel Chalmers,  
VP Research

## Skytap, Inc.

719 2nd Ave, Suite 300  
Seattle, WA 98104

Phone 1-888-759-8278  
Email [sales@skytap.com](mailto:sales@skytap.com)  
Web [www.skytap.com](http://www.skytap.com)